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LWM Cautious Income Portfolio

Portfolio Snapshot Portfolio Value Benchmark Portfolio Number Report Currency 10,070.77 IMA OE Mixed Investment 20-60% Shares GBP

Analysis Asset Allocation Portfolio B-mark 52.74 42.27 Equity Fixed Income 22.90 39.96 Property 3.53 0.50 Cash 16.39 11.21 Other 4.44 6.07 Not Classified 0.00 0.00 Total 100.00 100.00

Equity Investment Style % Total Stock Holdings 522 20 23 25 Not Classified % ĕ 0.00 9 10 7 2 3 Value Core Growth

0-10 10-25 25-50 >50

2009

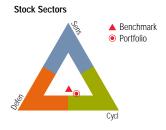


Fixed-Income Investment Style %

Total Bond Holdings Not Classified % Interm Long 0-10 10-25 25-50 > 50

2012

Stock Analysis





		Portfolio %	Bmark %
→	Defen	26.05	29.88
Ħ	Cons Defensive	11.34	14.24
+	Healthcare	11.54	12.29
Ω	Utilities	3.17	3.34
W	Sens	29.52	36.44
	Comm Svcs	4.87	7.24
•	Energy	6.65	10.44
Ф	Industrials	12.09	12.99
	Technology	5.91	5.77
	Cycl	44.43	33.68
A	Basic Matls	6.62	8.95
A	Cons Cyclical	6.86	7.94
#	Financial Svcs	11.01	14.27
ft.	Real Estate	19.94	2.52
Not 0	Classified	0.00	0.00

	Portfolio %	Bmark %
Greater Europe	46.60	68.20
United Kingdom	29.08	56.80
Europe Developed	15.62	9.98
Europe Emerging	1.55	0.13
Africa/Middle East	0.36	1.29
Greater Asia	25.07	16.16
Japan	1.93	7.55
Australasia	6.47	2.99
Asia Developed	9.11	3.34
Asia emerging	7.55	2.29
Americas	28.33	15.64
North America	26.25	15.15
Central/Latin	2.08	0.49
Not Classified	0.00	0.00

Performance Initial Mkt Value: 10,000.00 **Investment Growth Chart** Portfolio Benchmark Final Mkt Value: 16,120.76 16.3K 13.1 9.8 6.5 3.3

Short

Trailing Returns	3 Mo	1 Yr	3 Yr	5 Yr	10 Yr
Portfolio Return	-1.37	1.44	13.90	_	_
Benchmark Return	-1.60	-0.48	7.99	1.42	4.32
+/- Benchmark Return	0.24	1.92	5.91		

2010

Time Period Return	Best %	Worst %
3 Months	17.17 (07/09-09/09)	-7.17 (07/11-09/11)
1 Year	44.90 (04/09-03/10)	-2.04 (01/11-12/11)
3 Years	71.71 (03/09-02/12)	46.41 (06/09-05/12)

Portfolio Yield	Yield %
Trailing 12 Month	3.74

Performance Disclosure

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate thus an investor's shares, when redeemed, may be worth more or less than their original cost. Current performance may be lower or higher than return data quoted herein. For information current to the most recent month-end, please visit http://www.morningstaradvisor.com/familyinfo.asp

Holdings				
Top 10 holdings out of 15	Ticker	Туре	Holding Value	Assets (%)
Standard Life Global Abs Ret Strat Ret		MF	2,129.89	21.15
M&G Optimal Income A Acc		MF	1,083.87	10.76
Schroder Glb Prpty Inc Maximiser A Acc		MF	989.68	9.83
M&G Global Dividend A Acc		MF	986.40	9.79
IP Corporate Bond Acc		MF	813.40	8.08
Edinburgh Inv Tr	EDIN	CE	538.15	5.34
L&G UK Property R Acc		MF	501.51	4.98
Schroder Income Maximiser A Acc		MF	479.08	4.76
Baring Absolute Return Global Bond A Acc		MF	457.64	4.54
Schroder Asian Income Maximiser A Acc		MF	402.35	4.00



LWM Cautious Income Portfolio

Portfolio Snapshot Portfolio Value Benchmark Portfolio Number Report Currency 10,070.77 **GBP** IMA OE Mixed Investment 20-60% Shares



Market Maturity Geometric Avg Capitalization (Mil)		Valuation Multiples Portfolio		B-mark	Credit Quality	% of Bonds				
% of Stocks			Portfolio	-	Price/Earnings	S	12.20	11.00	AAA	18.02
Developed Markets	88.62	95.83	Benchmark	22,646.03	Price/Book		1.63	1.56	AA	3.14
Emerging Markets	11.38	4.17			Price/Sales		1.31	0.83	A	16.83
Not Available	0.00	0.00			Price/Cash Flo	W	8.11	7.41	BBB	37.50
									BB	13.40
Type Weightings					Profitability				В	5.03
% of Stocks	■ Portfolio	∟ B-mark			% of Stocks		Portfolio	B-mark	Below B	0.68
High Yield	0.62	13.15				2010	2011	2011	NR/NA	5.40
Distressed	1.85	0.83	<u></u>		Net Margin	13.95	18.74	14.36		
Hard Asset	15.42	15.87			ROE	12.78	20.08	22.05		
Cyclical	1.81	34.52			ROA	4.87	7.77	8.11	Interest Rate Risk	Portfolio
Slow Growth	0.26	15.89			Debt/Capital	36.30	38.54	35.94	Maturity/n(000)	0.00
Classic Growth	0.19	1.65			Fund Statistic	<u> </u>			Duration (total portfolio)	0.00
Aggressive Growth	0.97	15.36			Tuna Statistic	3			Avg Credit Quality	-
Speculative Growth	0.04	0.97			Potential Cap	Gains Exp	oosure	0.00		
			0, 0, 10, 00, 00, 10, 5	0 (0 70 00 00 100	Avg Net Exp F	Ratio				
Not Available	78.82	1.76	% 0 10 20 30 40 50	0 60 70 80 90 100	Avg Gross Exp	o Ratio				

LWM Cautious Income Portfolio

Portfolio Snapshot			Portfolio Value 10,070.77	Benchmark IMA OE Mi		ment 20-60%		folio Numb	er	Report Curre	ency		
Non-Load Adjustment Returns													
Total 15 holdings as of 30/06/2012	Туре	Holdings Date	% of Assets	Holding Value	7-day Yield	1 Yr Ret %	3 Yr Ret %	5 Yr Ret %	10 Yr Ret %	Max Front Load %	Max Back Load %		
Standard Life Global Abs Ret Strat Ret	MF	30/09/2011	21.15	2,129.89	_	7.22	9.18	_		4.00	_		
M&G Optimal Income A Acc	MF	31/03/2012	10.76	1,083.87	_	8.51	11.95	9.99		4.00	_		
Schroder Glb Prpty Inc Maximiser A Acc	MF	31/03/2012	9.83	989.68	_	-0.81				3.25	_		
M&G Global Dividend A Acc	MF	31/03/2012	9.79	986.40	_	-0.51	18.14			4.00	_		
IP Corporate Bond Acc	MF	31/10/2011	8.08	813.40	_	1.83	9.48	6.68	6.76	5.00			
Edinburgh Inv Tr	CE	31/10/2011	5.34	538.15		7.66	19.75	1.77	5.94	_			
L&G UK Property R Acc	MF	31/03/2012	4.98	501.51	_	0.48	8.74	-1.27	_	5.00	_		
Schroder Income Maximiser A Acc	MF	31/03/2012	4.76	479.08	_	-2.80	10.01	1.81	_	3.25	_		
Baring Absolute Return Global Bond A Acc	MF	31/03/2012	4.54	457.64	_	-7.63	-3.15	2.83		5.00	_		
Schroder Asian Income Maximiser A Acc	MF	31/03/2012	4.00	402.35	_	0.97		_	_	3.25			
Newton Balanced GBP	MF	31/03/2012	3.78	380.76	_	-4.25	8.12	4.52	7.20	4.00			
Scottish Mortgage Inv Tr	CE	31/03/2012	3.49	351.44	_	-11.22	19.05	3.56	9.18		_		
M&G Global Basics A Acc	MF	31/03/2012	3.37	339.33	_	-14.25	12.34	2.22	11.82	4.00	_		
3i Infrastructure	CE	30/09/2011	3.14	316.26	_	3.92	7.36	8.56	_	_	_		
Utilico Emerging Markets	CE	31/03/2012	2.99	301.03	_	-1.94	16.78	3.55			_		

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