### **LWM Cautious Growth Portfolio**

Total

Portfolio Snapshot Portfolio Value Benchmark Portfolio Number Report Currency 10,484.53 IMA OE Mixed Investment 20-60% Shares GBP

#### **Analysis Asset Allocation** Portfolio B-mark 55.87 0.00 Equity Fixed Income 0.00 24.13 Property 3.91 0.00 Cash 10.65 0.00 Other 5.56 0.00 Not Classified 0.00 0.00

#### Equity Investment Style % Fixed-Income Investment Style % Total Bond Holdings Total Stock Holdings 877 19 0 18 21 0 0 Not Classified % Not Classified % ĕ 0.00 0.00 10 11 11 0 0 33 4 2 0 34 33 Value Core Growth Ltd Mod Ext 0-10 10-25 25-50 >50 0-10 10-25 25-50 > 50

# Stock Analysis Stock Sectors Benchmark Portfolio

# Stock Regions Americas Greater Europe Greater Asia < 25 > 75%

50-75

25-50

100.13

0.00

		Portfolio %	Bmark %			
<b>→</b>	Defen	17.02	0.00	Greater E		
Ħ	Cons Defensive	6.73	0.00	United King		
•	Healthcare	8.18	0.00	Europe Dev		
•	Utilities	2.12	0.00	Europe Em		
w	Sens	33.15	0.00	Africa/Mid		
₫	Comm Svcs	3.71	0.00	Greater A		
•	Energy	8.79	0.00	Japan		
Ф	Industrials	12.94	0.00	Australasia		
	Technology	7.71	0.00	Asia Devel		
<b>Դ</b>	Cycl	49.83	0.00	Asia emerç		
A.	Basic Matls	7.59	0.00	Americas		
A	Cons Cyclical	11.63	0.00	North Ame		
ø	Financial Svcs	12.49	0.00	Central/Lat		
n	Real Estate	18.12	0.00	Not Classif		
Not (	Classified	0.00	100.00			

	Portfolio %	Bmark %
Greater Europe	51.06	0.00
United Kingdom	23.26	0.00
Europe Developed	25.49	0.00
Europe Emerging	1.63	0.00
Africa/Middle East	0.68	0.00
Greater Asia	22.71	0.00
Japan	4.57	0.00
Australasia	3.74	0.00
Asia Developed	7.39	0.00
Asia emerging	7.01	0.00
Americas	26.23	0.00
North America	24.62	0.00
Central/Latin	1.61	0.00
Not Classified	0.00	0.00

#### Performance Initial Mkt Value: 10,000.00 **Investment Growth Chart** -Portfolio Benchmark Final Mkt Value: 16,331.55 16.3K 13.1 9.8 6.5 0.0 2009 2011 2012 Trailing Returns 3 Mo 1 Yr 3 Yr 5 Yr 10 Yr Portfolio Return 4.85 12.12 8.49 Benchmark Return 3.87 9.54 5.42 2.29 5.43 +/- Benchmark Return 0.97 2.58 3.07 Time Period Return 3 Months 17.20 (07/09-09/09) -8.36 (07/11-09/11) 1 Year 44.85 (04/09-03/10) -4.52 (01/11-12/11)

#### 3 Years 68.26 (03/09-02/12) 27.71 (10/09-09/12) Portfolio Yield Yield % Trailing 12 Month 2.56

### Performance Disclosure

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate thus an investor's shares, when redeemed, may be worth more or less than their original cost. Current performance may be lower or higher than return data quoted herein. For information current to the most recent month-end, please visit http://www.morningstaradvisor.com/familyinfo.asp

Holdings				
Top 10 holdings out of 25	Ticker	Туре	Holding Value	Assets (%)
Standard Life Global Abs Ret Strat Ret		MF	2,876.02	27.43
TR Property	TRY	CE	555.03	5.29
M&G Optimal Income A Acc		MF	524.02	5.00
Schroder Glb Prpty Inc Maximiser A Acc		MF	519.88	4.96
Threadneedle Emerg Mkt Bd Ret Grs Acc £		MF	518.94	4.95
Baillie Gifford Emerg Mkts Bd A		MF	512.68	4.89
L&G UK Property R Acc		MF	500.66	4.78
Neptune European Opportunities A Acc		MF	392.17	3.74
Liontrust European Growth Inc		MF	380.63	3.63
Standard Life UK Smaller Companies	SLS	CE	338.56	3.23



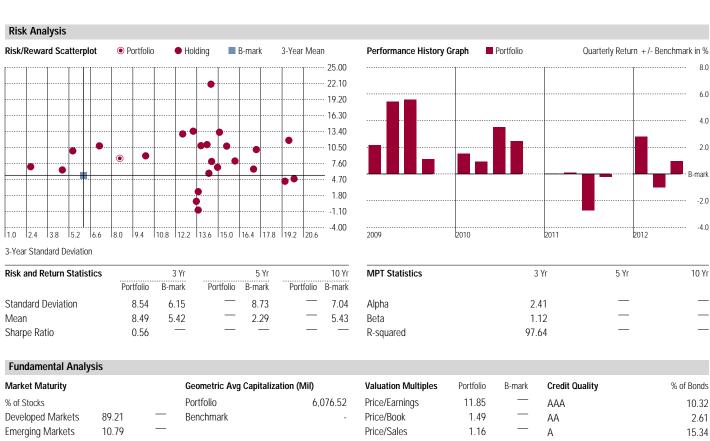
### **LWM Cautious Growth Portfolio**

Portfolio Snapshot

Portfolio Value
10,484.53

Benchmark
Portfolio Number
IMA 0E Mixed Investment 20-60% Shares

Report Currency
GBP



Market Maturity			Geo	Geometric Avg Capitalization (Mil)		Valuation Multiples		Portfolio B-ma		Credit Quality	% of Bonds
% of Stocks			Por	tfolio	6,076.52	Price/Earnings	;	11.85		AAA	10.32
Developed Markets	89.21	_	Ber	nchmark	-	Price/Book		1.49	_	AA	2.61
Emerging Markets	10.79					Price/Sales		1.16		Α	15.34
Not Available	0.00					Price/Cash Flo	W	7.43		BBB	40.30
										BB	18.75
Type Weightings						Profitability				В	9.26
% of Stocks	Portfolio	∟ B-mark				% of Stocks		Portfolio	B-mark	Below B	0.42
High Yield	0.24	0.00	1				2010	2011	2011	NR/NA	2.99
Distressed	0.09	0.00	i			Net Margin	13.95	19.32	14.36		
Hard Asset	1.01	0.00	i			ROE	12.78	18.42	22.05		
Cyclical	5.59	0.00				ROA	4.87	7.54	8.11	Interest Rate Risk	Portfolio
Slow Growth	1.13	0.00	Ī			Debt/Capital	36.30	36.52	35.94	Maturity/n(000)	9.77
Classic Growth	0.30	0.00	ĺ			Fund Statistics	E LOUIS III		Duration (total portfolio)	7.04	
Aggressive Growth	2.13	0.00				Fund Statistics				Avg Credit Quality	-
Speculative Growth	0.34	0.00	Ī			Potential Cap Gains Exposure 0.00			0.00		
			_			Avg Net Exp Ratio —			_		
Not Available	89.17	100.00	% 0	10 20 30 40 50 60	70 80 90 100	Avg Gross Exp Ratio		_			



## **LWM Cautious Growth Portfolio**

Portfolio Snapshot			Portfolio Value 10,484.53	Benchmark Portfolio Number IMA OE Mixed Investment 20-60% Shares				<b>Report Currency</b> GBP			
Non-Load Adjustment Returns											
Total 25 holdings as of 30/09/2012	Туре	Holdings Date	% of Assets	Holding Value	7-day Yield	1 Yr Ret %	3 Yr Ret %	5 Yr Ret %	10 Yr Ret %	Max Front Load %	Max Back Load %
Standard Life Global Abs Ret Strat Ret	MF	30/09/2011	27.43	2,876.02	_	9.19	6.39	_	_	4.00	_
TR Property	CE	30/09/2011	5.29	555.03	_	13.63	4.79	0.08	13.10		
M&G Optimal Income A Acc	MF	30/06/2012	5.00	524.02	_	15.60	9.85	11.10		4.00	_
Schroder Glb Prpty Inc Maximiser A Acc	MF	30/06/2012	4.96	519.88	_	19.81				3.25	
Threadneedle Emerg Mkt Bd Ret Grs Acc £	MF	31/08/2012	4.95	518.94	_	15.94	10.76	_	_	3.75	_
Baillie Gifford Emerg Mkts Bd A	MF	30/06/2012	4.89	512.68	_	9.71	8.95	_	_	3.50	_
L&G UK Property R Acc	MF	30/06/2012	4.78	500.66	_	2.64	6.98	-1.07	_	5.00	_
Neptune European Opportunities A Acc	MF	30/06/2012	3.74	392.17	_	6.32	-0.88	0.13	_	5.00	_
Liontrust European Growth Inc	MF	31/08/2012	3.63	380.63	_	10.93	4.35	1.27	_	5.00	_
Standard Life UK Smaller Companies	CE	30/06/2011	3.23	338.56	_	16.68	21.93	12.37	16.15		
Standard Life UK Eq Inc Uncons R Acc	MF	30/06/2012	3.20	335.00	_	20.31	10.09	-1.15	_	0.00	_
First State Asia Pacific Ldrs A £	MF	30/06/2012	3.14	329.45	_	18.51	10.98	10.09	_	4.00	_
Schroder Income Maximiser A Acc	MF	30/06/2012	3.13	327.80	_	22.80	5.79	4.14	_	3.25	_
M&G Recovery A Acc	MF	30/06/2012	2.96	310.57	_	14.46	6.87	3.55	11.81	4.00	_
GAM North American Growth Acc	MF	31/08/2012	2.51	263.21	_	23.66	13.22	9.88	7.80	5.00	_
Baillie Gifford American A	MF	30/06/2012	2.46	257.71		20.09	13.41	6.26	7.13	5.00	_
M&G Global Basics A Acc	MF	30/06/2012	2.02	212.24	_	5.89	6.55	3.18	14.76	4.00	_
Allianz US Equity A	MF	31/08/2012	2.02	211.36	_	17.10	7.93	4.76	5.10	4.00	_
Scottish Mortgage Inv Tr	CE	30/06/2012	2.01	210.26	_	17.94	11.76	3.13	12.20	_	_
Aberdeen Asia Pac A Acc	MF	31/08/2012	2.00	209.55	_	17.02	10.71	8.80	16.07	4.25	
M&G Global Dividend A Acc	MF	30/06/2012	1.96	205.19	_	17.03	10.79	_	_	4.00	_
Utilico Emerging Markets	CE	31/05/2012	1.90	199.21	_	18.69	12.91	1.54	_	_	_
JPMorgan Emerging Markets ORD	CE	31/12/2011	0.97	101.98	_	13.30	8.02	4.49	19.35		_
Fidelity Japan Smaller Companies Fund	MF	31/08/2012	0.92	96.40	_	-7.61	0.71	2.35	3.72	3.50	_
Schroder Tokyo Acc	MF	30/06/2012	0.92	96.03	_	-1.26	2.46	1.40	3.92	3.25	_

### **Performance Disclosure**

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